

Abbey Gate 57-75 Kings Road Reading Berkshire RG1 3DD

Tel. 0118 952 1900 Fax: 0118 950 4663

March 2006

To Whom It May Concern

This letter is in support of Mercury Health's application for mobile diagnostic facilities at Wilton Road car park, Wilton Road, Ross-on-Wye in support of Mercury Health's NHS Diagnostic Services contract in the West Midlands.

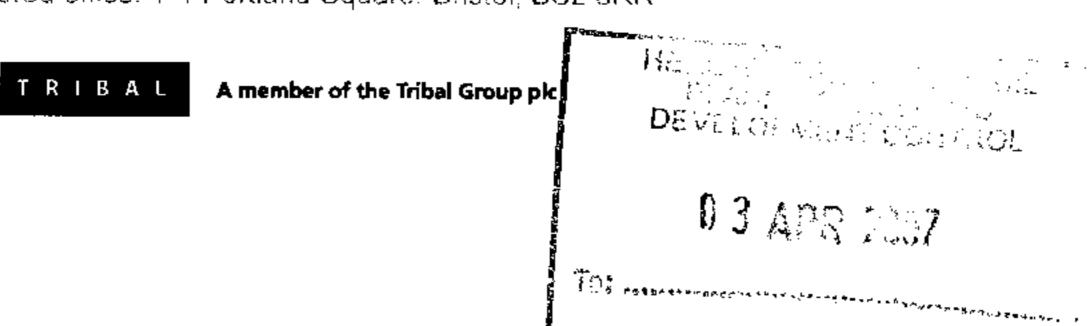
Mercury Health is an established healthcare delivery business participating in the Department of Health's programme to provide healthcare services to NHS patients. Mercury Health is a wholly owned subsidiary of the Tribal Group, the UK's leading provider of consultancy services to the public sector, particularly health, education and social services.

The ISTC programme is one of the Department of Health's responses to the modernisation programme for the NHS as set out in "The NHS Plan". The procurement of a range of Diagnostics services, of which the West Midlands region is one 'parcel', is part of the overall aim to increase access to clinical services.

The modernisation and restructuring of clinical service delivery is a central element of the government's manifesto and as a result of these issues and policy directives, one of several NHS initiatives is the Independent Sector Treatment Centre programme. This programme seeks to fill the capacity gap between what the current and planned levels of service provision are in each area and what they are required to be in order to meet the targets.

Mercury Health is an established partner of the public sector, not a competitor to it. Thus we work with the National Health Service (NHS) to deliver healthcare to NHS patients but will not develop services which threaten or destabilise our natural partner. Also core to Mercury Health's proposition is the view that it is a long-term business opportunity, as opposed to a short-term contract delivery vehicle, adding to it's existing portfolio of services delivered to the NHS.

Mercury Health is the trading name of Mercury Health Diagnostics (West Midlands) Limited Company number: 05461275 Registered office: 1-4 Portland Square, Bristol, BS2 8RR



## SE07/1005/F



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In order to respond to the spirit of the requirement and to work as part of an overall programme of care for NHS patients Mercury Health's solution is designed around a fleet of mobile diagnostic units. In association with the local NHS we have identified approximately 48 sites in the West Midlands which will provide service locally where it is required. The subject location has been chosen as a temporary site for a Mobile Diagnostic Centre. The NHS has expressed its approval of the location and Mercury is excited by the opportunities it affords for the delivery of high quality, patient-focussed health services to the people of Ross-on-Wye

We do hope that you will feel able to provide a positive response to our application.

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Paul Hobson Managing Director - Diagnostics

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